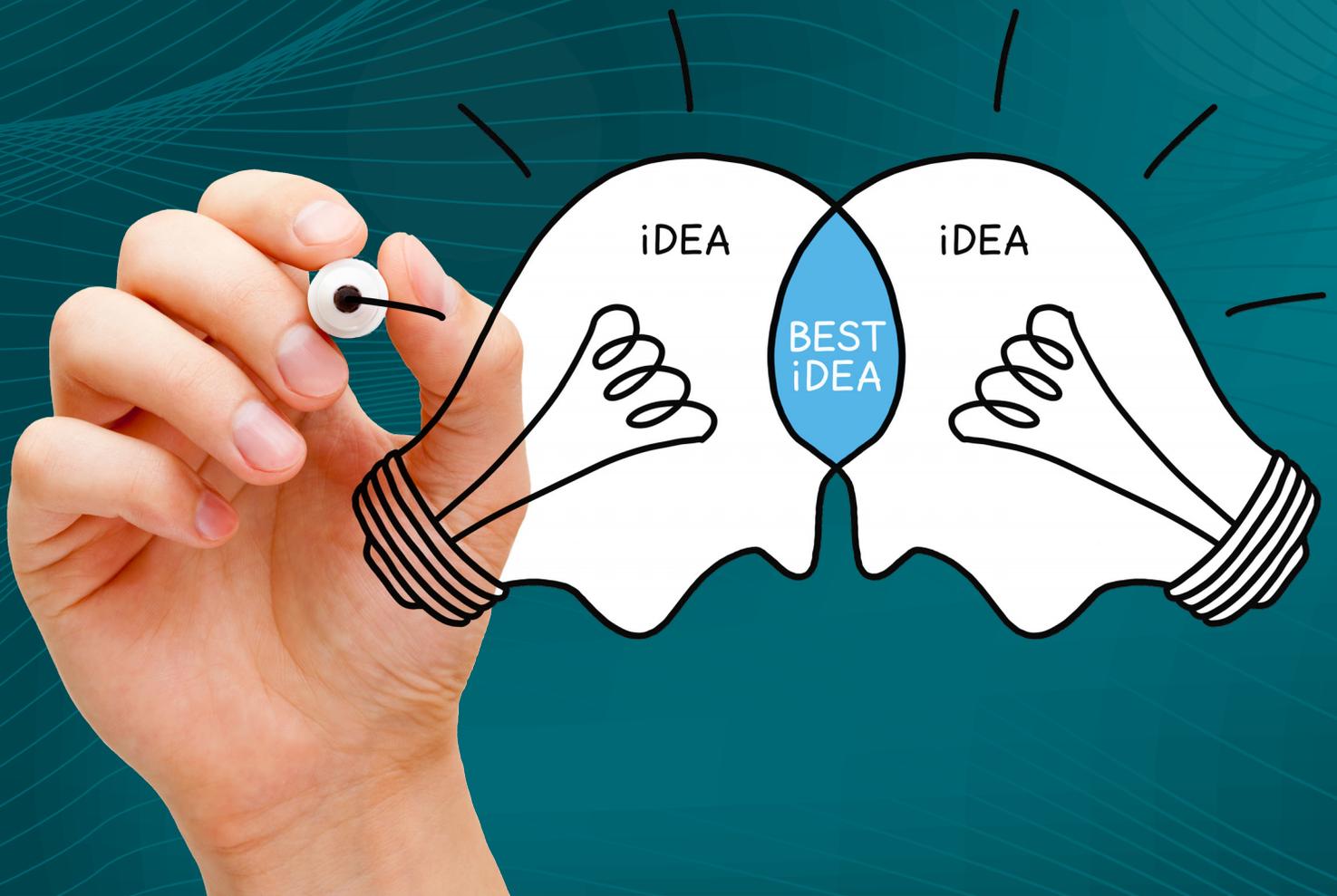




Virtual
TribalHub's 2020^ Midwest Regional Event
In Partnership with the Midwest Tribal Technology Council

TUESDAY, AUGUST 4, 2020, 10AM-3PM, CST



INNOVATE & COLLABORATE

Building Resilience. Building Success.

THE TRIBALHUB TEAM



MIKE DAY
Founder & Executive
Officer



SHANNON BOUSCHOR
Director of Operations



KATIE WOLF
Sales & Account
Manager



TRACY KINNEY
Marketing &
Communications Manager



KIM BOWE
Database Manager



JEREMY DAY
Membership & Connections
Representative



BRITTANY SAUNDERS
Graphic Designer



LESLIE MCLOVE
Marketing Specialist



MICHELLE BOUSCHOR
Connection & Resource
Specialist



SAM SONG
Client Relations
Representative

Welcome to Today's Virtual Event

HOSTED BY  **TRIBALHUB** In Partnership with the Midwest Tribal Technology Council

For some of you this may be your first virtual event for others you may already be a pro at this!
Either way...we'd like to say welcome and GREAT job taking a step towards increasing your learning, engagement and networking opportunities.

First a few agenda highlights and things to know!

"Network & Win Challenge"

Every time you see this on your agenda, know that it is your best time to meet your peers! Every time you join one of these challenges you will earn an entry into our grand prize drawing from 2:45-3:00pm.

Connect with Solutions

Everytime you see this on the agenda, know that it is THE time to connect with specific vendors that provide products and services critical to your tribal governments and enterprises. Everytime you join one of these open chats, you will get TWO entries into our grand prize drawing from 2:45-3:00pm.

Rules of Engagement

Depending on session type the default settings for video vary- but you will ALWAYS have the ability to join without video. Some sessions video will only be enabled for the speaker and host. When video capability is available we encourage to have your video set to ON so we can engage feeling as close to in person as possible! The default audio setting for any session will be set to MUTE. Depending on session type you will be able to mute and unmute yourself- so please be conscious of this! The chat function will also be enabled for all sessions.

Settings

Play around with and check out the difference between GALLERY and SPEAKER view- depending on the session, you may want to focus on just one person OR see the whole Brady Bunch!

Please be Patient

Our plan is to deliver a polished virtual experience! BUT, full transparency- we are still learning right now and haven't become a well oiled machine quite yet! We're working on it! We will have a survey at the end of the day, please provide any feedback and suggestions you may have for us- it's much appreciated!

The TribalHub team would like to say **THANK YOU** for being a part of making history today by being some of the first attendees at a TribalHub virtual regional event!

*A HUGE thank you to our sponsors for making this event possible!
Be sure to engage with them during and after the event.*

TITLE SPONSOR:

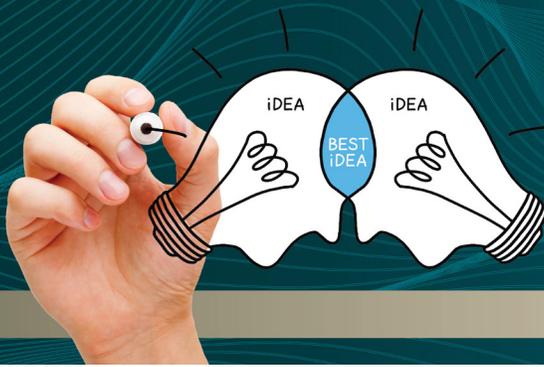


PARTNER SPONSORS:



EVENT SPONSORS:





Virtual TribalHub's 2020 Midwest Regional Event

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INNOVATE & COLLABORATE

Building Resilience. Building Success.

TUESDAY, AUGUST 4, 2020, 10AM-3PM, CST

AGENDA AT A GLANCE

**Be sure to click the "Attend" button for each session throughout the day to join in.*

Tuesday, August 4th	Event
10:00am- 10:40am	Network & Win Challenge- get to know your peers
10:45am- 11:00am	<i>Connect with Solutions- Nutanix</i>
10:45- 11:20am	TRIBALHUB WELCOME & KEYNOTE: AdapDING! Using Change as the Starting Point for Your Next Big Breakthrough
11:05- 11:20am	<i>Connect with Solutions- Green House Data</i>
11:20- 11:35am	Network & Win Challenge- 2020 headlines
11:35am- 12:45pm	SESSION: Let's talk PREPAREDNESS: People, Processes and Technology- what did we learn and what can we do better in the next crisis?
11:40am- 11:55am	<i>Connect with Solutions- Dell Technologies</i>
12:45- 1:05pm	Lunch Break AND Open Mic Discussion
1:10- 1:20pm	Network & Win Challenge- welcome back winners
1:20- 1:55pm	SESSION: REALLY Doing More with Less- change your mind and habits to make it happen
1:25- 1:40pm	<i>Connect with Solutions- Signature Systems POS</i>
1:55- 2:05pm	Network & Win Challenge- 2020 buzz words
2:05- 2:45pm	KEYNOTE: Emerging Stronger than Before- how to learn and benefit from a crisis
2:45- 3:00pm	Network & Win Challenges- Prizes Awarded! Plus TribalHub Closing Remarks- everyone who attends will win SOMETHING and someone WINS BIG!



TRIBALWISE
Educational Training & Development

What better use of your CARES Act dollars than to provide essential training directly to your team and/or tribal members?

THE TIME TO MOVE TO ONLINE TRAINING HAS ARRIVED. Our online training is safe, professional, individualized, effective, low cost and available NOW. In addition to the many CARES Act qualifying pandemic related courses, each training license includes access to thousands of other personal development training titles in our packages provided through TribalWise and our online training content partner- SkillsSoft.

.NEXT CONFERENCE

Your infrastructure, apps, and clouds.

All Together Now.

Global .NEXT Digital Experience

Now more than ever, it's important for us to come together as one technology community.

To do just that, we will be hosting our first-ever global, virtual .NEXT conference—the **Global .NEXT Digital Experience**.

This digital event will combine all of the excitement of both .NEXT 2020 and .NEXT EMEA into a free, multi-day event covering the hottest topics for IT professionals all over the world.

 Join us digitally September 8th-10th, 2020 to bring the global IT community All Together Now.



Agenda at-a-Glance

 September 8	 September 9	 September 10
Opening Keynote Breakout Sessions Solutions Expo .NEXT Test Drive Live	Morning Keynote Breakout Sessions Solutions Expo .NEXT Test Drive Live Closing Keynote	.NEXT Test Drive Live NCP Exam Prep Training Class Partner Xchange

Register Here: www.nutanix.com/next

NUTANIX[™]

SPECIAL THANK YOU TO TODAY'S SPONSORS!

NUTANIX Join their chat today from 10:45-11:00 am

Nutanix enables Tribal Nations to build and operate powerful, resilient, software-defined datacenters. Our industry-leading hyperconverged infrastructure (HCI) technology natively integrates all IT resources to run any application while delivering true consumer-grade simplicity that makes infrastructure management effortless. Organizations around the world use Nutanix Enterprise Cloud OS software to bring one-click application management and mobility across public, private and distributed edge clouds so they can run any application at any scale with a dramatically lower total cost of ownership. The result is organizations that can rapidly deliver a high-performance IT environment on demand, giving application owners a true cloud-like experience.



JUSTIN RAISOR
Sr. Account Executive
Justin.Raisor@Nutanix.com



JOANNA KERSHAW
Inside Account Executive- Tribes
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ERIK CATALFU
Sr. Systems Engineer
Erik.Catalfu@Nutanix.com



Join their chat today from 11:05-11:20 am

Green House Data provides consulting and managed services to help organizations achieve their digital transformation goals at every step of their IT journey, whether they seek to modernize business applications, migrate to the cloud, or fuel innovation through agile and DevOps practices. As a Microsoft Gold Partner and Azure Cloud Expert, we provide both the deep technology and industry expertise needed to address critical IT needs across the Microsoft ecosystem of enterprise software and services. We help companies modernize applications to create more accessible services and turn a challenge into an enterprise-wide success.

RORY MCCAWE, President, Enterprise Advisory Services- rmccaw@greenhousedata.com



Signature Systems, Inc Join their chat today from 1:25-1:40 pm

For over 32 years, Signature Systems, Inc. (SSI), a forward-thinking technology solutions innovator, has been providing leading-edge, point of sale products and services to its ever-growing customer base. With an all-in-one solution set that's focused on restaurants/retail of all sizes and concepts, SSI leverages all-in-house development to provide custom, fast-cycle deliverables and seamless, fast-cycle integrations regardless of scope or complexity. While its philosophy of all-in-accountability ensures hassle-free, end-to-end issue resolution and reliability on a holistic level, its acclaimed 24x7x365 Help Desk offers exemplary support whenever needed. Poised to disrupt the casino industry with transparency, enhanced communication and determined resolve, SSI will uphold and enhance your most important asset: your brand.

MICHAEL NARDI, National Account Executive- Michael.Nardi@SSIpos.com

SAM CONSTANTINO, VP, Casino Sales- Sam.Constantino@SSIpos.com

DELL Technologies Join their chat today from 11:40-11:55 am

Dell Technologies helps tribal organizations build their digital future and transform how they work, live and play. Dell provides tribes of all sizes the broadest and most innovative technology and services portfolio for the data era.

ROBERT TODD, Inside Sales Representative- robert_todd@federal.dell.com

DAN O'DONNELL, Data Protection Executive- daniel.odonnell@dell.com



Veeam is the industry leader in backup solutions delivering intelligent cloud data management. The Veeam Availability Platform is a complete solution providing data availability for any data, any application, on any cloud. Veeam's simple, reliable, and flexible operation is trusted to protect thousands of mission critical Federal workloads today.

TARIK MATTHEWS, Account Executive, Federal- Tarik.matthews@veeam.com

MIDWEST REGIONAL EVENT- FULL AGENDA

10:00 AM- 10:40 AM

Network & Win Challenge- get to know your peers

*Grab yourself a cup of coffee (*and your TribalHub welcome kit if you registered early) and make sure you're connected and ready for the day! You won't want to miss out on this facilitated networking event to kick off the day! PLUS just by attending any of our networking events throughout the day you will receive a free gift AND be entered into our grand prize drawing for the event! The more networking events you attend the more chances to win! *if you didn't receive a welcome kit, grab some paper and a sharpie/pen!*

10:45 AM- 11:00 AM



NUTANIX REPRESENTATIVES:

Justin Raisor, Sr. Account Executive

Joanna Kershaw, Inside Account Executive- Tribes

Erik Catalfu, Sr. Systems Engineer

Connect with Solutions- Nutanix

Join the conversation with the Nutanix team as they explain how your tribe can build and operate powerful, resilient, software-defined datacenters with their hyperconverged infrastructure (HCI) technology. The Nutanix HCI eliminates complex infrastructures running virtualized workloads and brings the cloudlike experience on premises to tribal organizations looking to simplify all virtualized server/application workloads. They also bring the same simplicity to tribes looking to quickly standup Work from Home solutions with Xi FRAME. Added bonus? You could win a pair of AirPods!

10:45 AM - 11:20 AM

TRIBALHUB WELCOME & KEYNOTE SESSION

AdapDING! Using Change as the Starting Point for Your Next Big Breakthrough

SPEAKER: AVISH PARASHAR, Motivational Improvisor, Ding Happens

In this high-energy and funny presentation, Avish will share ideas from the world of improv comedy that will help you shift your focus and thrive in these unusual and uncertain times. During the program he will perform improv games (perhaps with a little help from the virtual audience) and then explain how you can use the principles in those games to transform change into opportunity. If you have seen Avish before, live at last year's TribalNet or on his webinar a few months ago, don't fear - the content, improv games, and ideas will be different than what he has previously done. Be sure to join in for this fun, funny, and content filled session!



Avish grew up in "exotic" Poughkeepsie, NY and now makes his home in Philadelphia, PA. Though he performed all through high-school, he decided to stop performing when he went to college to "focus on his studies," to get his degree in Computer Science Engineering (his parents were very proud of this decision) That resolve lasted only a few months, as the first time he saw an improv comedy show he fell in love (his parents were slightly less proud). One week later he auditioned for the campus improv group, got in, and the rest is history. After graduating, he started Polywumpus Improv Comedy, which did regular performances in and around Philadelphia for 7 years. Avish closed up Polywumpus to focus on the speaking and training side of the business - using improv comedy as a tool to teach valuable business skills such as creativity, innovation, and adaptability. Weaving together humorous stories, jokes, audience interaction, and improv comedy games, Avish keeps the audience engaged while imparting a key lesson: Planning is Important, but Improvising is Essential! No matter how well you plan, things will go wrong, surprises will arise, and the Universe will throw you a curveball. Your success and sanity are directly related to how you respond these challenges. By the end of one of Avish's presentations you will have key tools to flow with all that life throws at you. Avish has spoken to the very creative (actors and directors), the very un-creative (accountants), the very casual (college students), and the very business-like (sales professionals). The end result is always the same - smiles, laughs, and a new way of looking at life and business. Avish is the author of "Improvise to Success!" and the Amazon best-selling, "Say 'Yes, And!'" (and yes, his parents were once again very proud!)

Put Proven Expertise to Work for Your Tribal Enterprise



When it comes to meeting your tribal enterprise IT goals, you want a partner that delivers more than technology alone. At Green House Data, we combine our deep industry knowledge and specialized expertise as a Microsoft Solution Partner and Azure expert to maximize outcomes and value across your operations and at every point of your IT journey, from modernizing and architecting for the future to redeveloping applications to create more accessible services that are easier for tribal members to consume.



COMMERCE

Trust the IT needs of your casinos and hotels to an experienced team with deep retail IT experience and proven success architecting solutions for top Las Vegas enterprises.



HEALTHCARE

Put our decades of hands-on industry expertise to work to manage the unique complexities of healthcare IT, from ensuring security and HIPAA compliance to optimizing digital health.



GOVERNMENT

Streamline solution development and deployment by leveraging our expertise in working with geographically disparate locations and regulatory compliant environments.



Azure Expert MSP

Discover how our applied expertise helped a tribal organization turn a looming upgrade challenge into an enterprise-wide success.

Learn more about our solutions and organization at greenhousedata.com

11:05 AM- 11:20 AM



GREEN HOUSE DATA REPRESENTATIVES:

Rory McCaw

President, Enterprise Advisory Service

Connect with Solutions- Green House Data

Now is the time to talk with the Green House Data team about their services that can help organize your digital transformation goals! During this chat, expect to learn about a variety of topics including successful automated Windows 10 deployment and management, Power BI for Gaming Insight, and Application Modernization...all while getting into a **drawing for an Amazon Echo!** Also available specifically for chat attendees, Green House Data will have multiple service offerings to allow Tribes that haven't worked with Green House Data to try them out and experience their great resources with little risk and downside.

11:20 AM- 11:35 AM

Network & Win Challenge- 2020 headlines

Take a break from your seat and the event OR keep the momentum going and engage with your peers in a fun and facilitated activity- get to know your peers PLUS just by attending any of our networking events throughout the day you will receive a free gift AND be entered into our grand prize drawing for the event! The more networking events you attend the more chance to win! *bring your welcome kit goodies OR if you didn't receive a welcome kit, grab some paper and a sharpie/pen!



Our online community is an excellent way to keep these conversations going and maintain connections formed during today's event. All attendees have been added specifically to the Midwest Region group, but there is great value in the main discussion board as well.

Be sure to make the most of this tool- check it out and get started at: community.tribalhub.com

Midwest Region



11:35 AM - 12:45 PM

SESSION

Let's Talk PREPAREDNESS: People, Processes and Technology what did we learn and what can we do better in the next crisis?

PANEL DISCUSSION Lead by your Peers and Moderated by Mike Day, TribalHub Founder and Executive Officer

We will discuss preparedness in terms of the radical changes forced upon our world and each of our organizations by the COVID pandemic. What we learned, and what should we do to be better prepared for the future as it relates to People, Process and Technology.

11:40 AM- 11:55 AM

DELL REPRESENTATIVES:

Robert Todd, Inside Sales Representative

Dan O'Donnell, Data Protection Executive



Connect with Solutions- Dell Technologies

Join Dan O'Donnell of Dell Technologies to chat about data protection, cyber security, and ways to ensure your business continuity. Dell's solutions are for tribes of all sizes. See you there!

12:45 PM- 1:05 PM

Lunch Break AND Open Mic Discussion

Take a break from your seat and the event OR take this opportunity to engage virtually and "talk shop" with other attendees and sponsors of this virtual event. Meet others from your region and make long-lasting, valuable connections!

DELL Technologies

DRIVING REAL RESULTS

Minimize risk.

Secure data.

Modernize IT.

1:10 PM- 1:20 PM

Network & Win Challenge- welcome back winners

Just by participating in this welcome back game OR morning networking events you have a chance to win some prizes! So get back to your seat ad get connected for your chance to win! Five minutes of fun to warm you up for the afternoon sessions.

1:20 PM - 1:55 PM

SESSION

REALLY Doing More with Less- change your mind and habits to make it happen

SPEAKER: MIKE DAY, TribalHub Founder and Executive Officer, TribalHub

SPEAKER: LARRY FRETZ, Practice Lead, NATRC

For years we've heard how CIO's and technology decision makers are constantly being asked to "do more with less". It's nothing new. During successful times and even more so in difficult times, running a lean budget while still remaining efficient and innovative can be a challenge for many technology leaders at tribal organizations and enterprises. In this session we will discuss ways to increase your budget, get more out of your dollars spent and how to effectively and creatively REALLY do more with less.



Michael Day is the Founder and Executive Officer of TribalHub, which includes TribalNet, TribalFocus, TribalWise and TribalValue.

Prior to his current position, Michael was the CIO and Director of Consulting Services for Cannery Casino Resorts, which grew from two to four gaming and hotel properties in Nevada and Pennsylvania during his tenure. Cannery also offered and delivered consulting services to tribal casinos.

Day gained his first professional experience while working for the Sault Ste. Marie Tribe of Chippewa Indians where he was an instrumental member of the management team that guided the organization's phenomenal growth from approximately 100 employees at his start date in 1989 to more than 4000 employees before his departure in 2006.

As the Director of Information Technology for the Sault Tribe, Day was responsible for all of the technology infrastructure and design for the opening of five Kewadin Casino and Hotel properties and the Greentown Casino in Detroit, MI. Mike was a key executive involved in the opening of many additions to all of the Kewadin properties as well as over 25 other large Sault Tribe properties including Health Centers, a sports and fitness arena, gas stations, manufacturing businesses and large office complexes.

Throughout his career, Mike has maintained a passion for driving growth, opportunity and success. He is the founder of several successful businesses and organizations including TribalNet and NorthernWay. He was the driving force behind the creation of both the Native American Technology Research Center (NATRC) and the Gaming and Hospitality Research Center (GHRC).

As a member of multiple industry advisory boards, a frequent speaker at Gaming and Tribal events and a regular contributor to industry magazines, his vision and accomplishments have been recognized by many industry publications. In 2016 Day was recognized with the Lifetime Achievement Award from his industry peers and Gaming and Leisure Magazine.

Mike received his Bachelor degree in Computer Information Systems Management and Business Administration from Lake Superior State University in 1989.



As both the Native American technology and gaming, and hospitality practice lead at Info-Tech Research Group, Larry Fretz manages a team of analysts to develop and deliver best-practice research, specific to the tribal government, gaming, and hospitality industries. As owner of the NATRC and GHRC research agendas,

he is responsible for agenda planning and directing research, while also providing measured value to chief information officers and key IT leaders. This enables organizational improvements and competitive advantage through strategic technology planning; excellence in project design and implementation; COBIT5-grounded IT governance; business process optimization; and technology road-mapping, selection, and contract negotiation. Larry brings more than a decade of international gaming and hospitality experience and 25 plus years of overall technology, marketing, supply chain, and other business operations expertise. Larry has held CIO/VP IT and executive leadership positions with the Palms Casino Resort, the Cosmopolitan of Las Vegas, and Niagara Casinos (Fallsview Casino Resort, Casino Niagara), resulting in respected knowledge and experience of gaming and hospitality systems and understanding of the industry's strategic, start-up opening and day-to-day challenges. ITRG (www.infotech.com) is the global leader in providing structured, field-tested, run-ready project blueprints, and tool kits for IT professionals to efficiently drive effectiveness in planning and executing on the spectrum of IT initiatives across projects, people, and governance.

Want to be sure you are getting the best possible deal on some of your biggest costs? Imagine leveraging the purchasing power of all tribes, to drive down costs for all. This is what TribalValue has done, and its all available with just a few clicks. Start saving on hardware, software, maintenance costs, credit card processing fees, assessment, procurement analysis, and so much more.

1:25 PM- 1:40 PM



SSI REPRESENTATIVES:

Michael Nardi, National Account Executive
Sam Constantino, VP, Casino Sales

Connect with Solutions- Signature Systems, Inc

Newly immersed in the gaming industry, Signature Systems—a 32-year veteran in all-concept POS systems—is poised to disrupt the status quo with an all-in-one solution set, all-in-house development and all-in-accountability. Tune in to learn more about this POS system and how their “All-In-One” custom integrated solution can benefit your tribal casino.

1:55 PM - 2:05 PM

Network & Win Challenge- 2020 buzz words

*Take a break from your seat and the event OR keep the momentum going and engage with your peers in a fun and facilitated activity- get to know your peers PLUS just by attending any of our networking events throughout the day you will receive a free gift AND be entered into our grand prize drawing for the event! The more networking events you attend the more chance to win! *bring your welcome kit goodies OR if you didn't receive a welcome kit, grab some paper and a sharpie/pen!*

Don't leave yet- there's more!

Signature Systems



Casino POS System

Finally...an All-In One, Custom Integrated Solution with All In-House Development

Isn't it Time You Went All-In?



2:05 PM - 2:45 PM

KEYNOTE SESSION

Emerging Stronger than Before- how to learn and benefit from a crisis

SPEAKER: TIM FURLONG, *Partner & Executive Coach, Simmons Group*

As we begin to re-ignite our businesses and emerge from one of the most challenging times many of us have ever experienced, it's time to start thinking about what things are going to look like in a changed world. Time has a way of glossing over things but in this case, there will be some fundamental changes that we are forced to at least take a hard look, if not accept as a New Normal. How have you emerged stronger than you were before? What lessons did you learn about yourself and your business? How are you planning to adapt and pivot to the challenges and opportunities that are presenting themselves in this changed world? This engaging and interactive keynote will help clarify what you've experienced over the past few months, and more importantly help you take action and prepare you and your organization for what lies ahead.



A Nationally recognized Speaker, Facilitator & Executive Coach, Tim Furlong and his unique brand of "Edutainment" have impacted nearly every type of organization for two decades. The Hard Rock Hotels & Casinos, M&Ms Mars, Whole Foods, Michael Kors, The National Parks Service, New York Life, CNN, MTV & VH1, The University of Michigan Athletic Department, and The NHL's Nashville Predators are just a few of broad range of organizations that have chosen to utilize Tim and his dynamic, insightful presentations. Tim is also the Author of the book "Quarter Turns-Small Shifts, Big Impact" and the Creator of the "Quarter Turns" coaching program which enables leaders in any industry to identify small shifts in approach and behavior that yield highly impactful, sustainable results. From CEO's of fortune 500 companies, to platinum selling Recording Artists Tim's coaching & training programs have empowered thousands of individuals and organizations to achieve at the highest levels.

2:45 PM - 3:00 PM

**NETWORK & WIN CHALLENGES-
*Prizes Awarded!***

**Plus TribalHub Closing Remarks-
everyone who attends will win
SOMETHING and someone WINS BIG!**

Grand Prize Giveaways and Closing Remarks.



NEW

Veeam Availability Suite™ v10

Seriously powerful, modern data protection for NAS, malware prevention and advanced data portability.

- Better Backup. Stronger. Faster. Smarter.
- Powerful data protection for cloud, virtual & physical, that's simple, flexible and reliable
- Data stays safe, Ransomware stays OUT
- #1 Availability for any application, any data, across any cloud

veeam
GOVERNMENT SOLUTIONS



Wishing you had access to more tools & resources to help your tribal organization or enterprise succeed?

The TribalHub membership is your answer! If you aren't already a member, join now to start seeing your ROI almost immediately or help other tribes gain a competitive edge by being a part of the efforts to bring connection, growth and opportunity to tribes across the country.



For a demo of all membership benefits, please reach out contactus@tribalhub.com

One of the most valuable tools our Hub Members have access to is our industry database, and we can only keep it current by consistently hearing from you!

The data we collect and protect is 20 years worth of work and experience in the industry. Our members use this tool to make valuable connections, like those you are making today. They also use it to make crucial decisions about technology investments. The database contains information about technology installed and operating at tribal governments, health centers and enterprises all across the country. If one tribe is successfully using a solution, it makes sense for another tribe to explore that same solution. So when you receive surveys asking you to update your information- know that your contribution to the database is helping other tribes succeed- **becoming stronger together.**



21st ANNUAL



TRIBALNET *VIRTUAL* CONFERENCE & TRADESHOW

NOVEMBER 10th-11th, 2020

ATTEND THE ANNUAL CONFERENCE AND TRADESHOW (VIRTUALLY!)



ATTEND



SPEAK



SPONSOR



EXHIBIT

ATTENDEE PASSES ARE FREE FOR TRIBALHUB MEMBERS! Find Out More at TribalNetConference.com